## SAVE THE DATE



The European partnering event for innovation partnerships and investment rounds in the MedTech, Diagnostic and Digital Health sectors

September 20<sup>th</sup> & 21<sup>st</sup>, 2022

Grenoble, France

## **6<sup>TH</sup> EDITION**

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# MedFIT at a glance

MedFIT is your opportunity to connect with international key innovators in the **MedTech**, **Diagnostic and Digital Health sectors**. As the **leading European partnering event**, MedFIT provides the ideal environment for academic and industrial actors to:

- Build partnerships
- Source innovative and competitive early-stage R&D projects
- Facilitate the emergence of collaborative projects
- Increase licensing opportunities
- Obtain funding and facilitate market access







EXHIBITION

**PROJECT - CEO MATCHMAKING** 

## One-on-one meetings



## THEY TRUST US

#### MedTech, Digital Health and Diagnostic companies

Abbott | Bayer | Becton Dickinson | Biogen | Boston Scientific | EVEON | Guerbet | Macopharma | Medtronic | Mediktor | MicroPort CRM | MindMaze | Philips Healthcare | Roche Diagnostics | Stryker | Unilabs...

#### TTOs, Research Institutes & Academics

Eindhoven MedTech Innovation Center | FINDMED | ICube Lab | Karolinska Center for Innovation | MBM ScienceBridge GmbH | SATT Linksium | SNITEM | The European Institute for Innovation through Health Data | UCL Innovation and Enterprise | University of Cape Town | University of Ghent | World Trade Center Twente...

#### Investors

Asabys Partners | European Investment Bank | European Investment Fund | High-Tech Gründerfonds | Imec.xpand | INKEF Capital | Peppermint Venture Partners | Philips Ventures | Seroba Life Sciences | Sofinnova Partners | TVM Capital Life Science...

#### CROs, Consulting firms & professional services

Asphalion | BIOSELLTIM | Catalyze | eg technology | ExperTrials | Hope.Tech | ICOSA | McDonnell Boehnen Hulbert & Berghoff LLP | McKinsey & Company...

### **PROJECT - CEO MATCHMAKING**

#### Are you a MedTech entrepreneur seeking a project? Do you have projects needing a CEO?

The Project - CEO Matchmaking session will be the opportunity to establish future collaborations between entrepreneurs and projects in need of a CEO.

## Conferences



Steered by a prestigious Committee, the **MedFIT conference programme** brings together bright minds to debate on innovation-focused topics and to address current industry issues related to:



**Collaborate to innovate** #Partnerships #OpenInnovation #R&D



**Financing innovation** #VCs #Startups #Investors



Innovation to market #Regulation #BusinessModels #Strategy

## **STEERING COMMITTEE**

#### Industry

Stig Visti Andersen, CEO, VentriJect Xavier Bertrand, VP EMEA Healthcare Services & Alliances, Boston Scientific Franz Bozsak, CEO & Co-Founder, Sensome Ravi Chana, Head of Business Development, Roche Diagnostics Joël Courville, VP Strategy & Corporate Affairs, MicroPort CRM James Greene, CEO, MedLumics Ulf Hengstmann, Digital Lead Medical Affairs & Pharmacovigilance, Bayer Mike Karim, CEO, Oxford Endovascular Hervé Monchoix, Strategic Innovation Leader, Becton Dickinson Nicolas Ploquin, CEO, Unilabs France Cécile Réal, CEO, Endodiag Rogier Receveur, Senior Program Manager Innovation & New Business Generation, Medtronic Nils Reimers, Director R&D, Stryker Simon Turner, Partner, Sofinnova Partners

#### Academia, TTOs

David Aubert, MEDTEG Business Developer, Ghent University Remke Burie, Managing Director, Technical Medical Centre, University of Twente Caroline Dreyer, President, SATT Conectus Vassilis Georgiadis, Principal, Partnerships (Pharma & Healthcare), UCL Innovation and Enterprise Michel de Mathelin, Director, ICube laboratory Abhay Pandit, Scientific Director, CURAM

#### Investors

Frank Bulens, Partner, Imec.xpand Anke Cassing, Principal, High-Tech Gründerfonds

#### Associations, clusters and law firms

Marco Pintore, General Manager, BioValley France Florent Surugue, Economic development and SMEs Director, SNITEM Cécile Théard-Jallu, Partner Attorney, De Gaulle Fleurance & Associés Etienne Vervaecke, General Manager, Eurasanté & Clubster-NHL Sébastien Weisbuch, Executive Director; Medicalps

# **Pitch sessions**

The MedFIT pitch sessions offer the opportunity to detect the most innovative and promising start-ups, R&D projects and licensing opportunities in order to foster partnerships and business development opportunities in the MedTech, Diagnostic and Digital Health fields.

### START-UP SLAMS

The Start-up Slams are a great opportunity for **young companies** (and particularly for start-ups seeking to raise a financing round) to showcase their project in front of potential partners and investors.

The winner will be awarded as the **most innovative start-up in Europe**.

### COLLABORATIVE AND LICENSING OPPORTUNITY PRESENTATIONS

The Collaborative and Licensing Opportunity Presentations enables **TTOs**, **universities**, **research institutes and companies** to showcase their technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal.

The winner will be awarded as the **most promising** technology in Europe.

Selected candidates will have the opportunity to prepare for D-day by participating in a <u>warm-up session</u>, to help them improve their pitch thanks to the valuable coaching and feedback from MedFIT's Steering Committee members.









BE SELECTED by a jury of experts



**PITCH** during MedFIT

## Join MedFIT 2022

## **REGISTRATION FEES**

Fees per person (excl. VAT)	SUPER EARLY BIRD Before January 31 <sup>st</sup> , 2022 incl.	EARLY BIRD From February 1 <sup>st</sup> to March 31 <sup>st</sup> , 2022 incl.	REGULAR FEE From April 1 <sup>th</sup> to July 30 <sup>th</sup> , 2022 incl.	LATE REGISTRATION From July 31 <sup>er</sup> , 2022
Mature company (> 5 years old)	€ 770	€ 851	€ 948	
Cluster / Association	€ 620	€ 680	€ 758	€ 831
TTO / University / Research institution	€ 540	€ 600	€ 667	€ 731
Emerging company (≤ 5 years old) / SME (≤ 5 employees)	€ 428	€ 473	€ 527	€ 578
Academic research fellow/ Associate / Clinician	€268	€ 296	€ 330	€ 362
Investor	Contact us:			

### **EXHIBITION FEES**

(excl. VAT)	SUPER EARLY BIRD Before January 31 <sup>st</sup> , 2022 incl.	EARLY BIRD From February 1 <sup>st</sup> to March 31 <sup>st</sup> , 2022 incl.	REGULAR FEE From April 1 <sup>st</sup> to July 30 <sup>th</sup> , 2022 incl.
Start-up corner <b>4m²</b> (incl. 1 full pass   ≤ 5 years old)	€ 1,300	€ 1,500	€ 1,700
6 m <sup>2</sup> (incl. 1 full pass* + 1 visitor pass**)	€ 2,300	€ 2,500	€ 2,700
<b>9 m<sup>2</sup></b> (incl. 1 full pass* + 1 visitor pass**)	€ 3,500	€ 3,700	€ 3,900
<b>12 m<sup>2</sup></b> (incl. 1 full pass* + 2 visitor pass**)	€ 4,600	€ 4,800	€ 5,000
18 m <sup>2</sup> (incl. 2 full pass* + 1 visitor pass**)	€ 6,800	€ 7,000	€ 7,200

\*The FULL PASS gives access to all MedFIT activities (access to the partnering platform to pre-organise one-on-one meetings). \*\*The VISITOR PASS gives access to all MedFIT activities (except the partnering platform).

### SPONSORSHIP OPPORTUNITIES









Achieving your business goals starts here! Possibility to customise an offer to fit your needs.

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