

# PROGRAMME



# MedFIT

Fostering Innovation in MedTech

**A unique European partnering event for innovation partnerships and investment rounds in the MedTech, Diagnostic and Digital Health sectors**

**Hybrid  
Format**

**September 20<sup>th</sup> & 21<sup>st</sup>, 2022**

 In-person: Grenoble, France

**September 28<sup>th</sup>, 2022**

 100% online



**6<sup>TH</sup> EDITION**



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MedFIT Event



www.medfit-event.com

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FINDMED is a consortium of 18 French leading research institutions involved in healthcare at large, that have received the "Carnot" label for their ability to conduct R&D partnerships with companies.

FINDMED's mission is to help French companies, in particular start-up and SMEs, to access the expertise and the technological platforms of its members.

FINDMED is therefore companies' R&D partner for their innovation projects, whether they be biotech and/or medtech.



# Welcome!

We are absolutely delighted to welcome you to Grenoble for the 6<sup>th</sup> edition of MedFIT, a unique European partnering event for innovation partnerships and investment rounds in the MedTech, Diagnostic and Digital Health sectors. It's a pleasure to be back in-person, after two years of 100% digital event.

Since its launch in 2017, MedFIT has been committed to providing its 500 key players of the sectors with interactions and meetings times that can lead to innovation partnerships with the aim of fostering the development of innovative health solutions. This is why it was important for us to offer you a hybrid solution for this 2022 edition, in order to maintain the quality and diversity of the event's exchanges on an international scale.

This year again, MedFIT offers numerous activities such as one-on-one meetings with pre-identified actors, three conference tracks, a pitch session competition, activity of matchmaking between projects and CEOs, and an exhibition area.

We wish you a productive and enjoyable event, with a variety of meetings and partnership opportunities!

The MedFIT organisers



**Etienne Vervaecke**  
General Manager  
**Eurasanté**  
and **Clubster NHL**



**Marco Pintore**  
General Manager  
**BioValley France**



**Sébastien Weisbuch**  
Executive Director  
**MEDICALPS**

## ORGANISERS



## INSTITUTIONAL PARTNERS



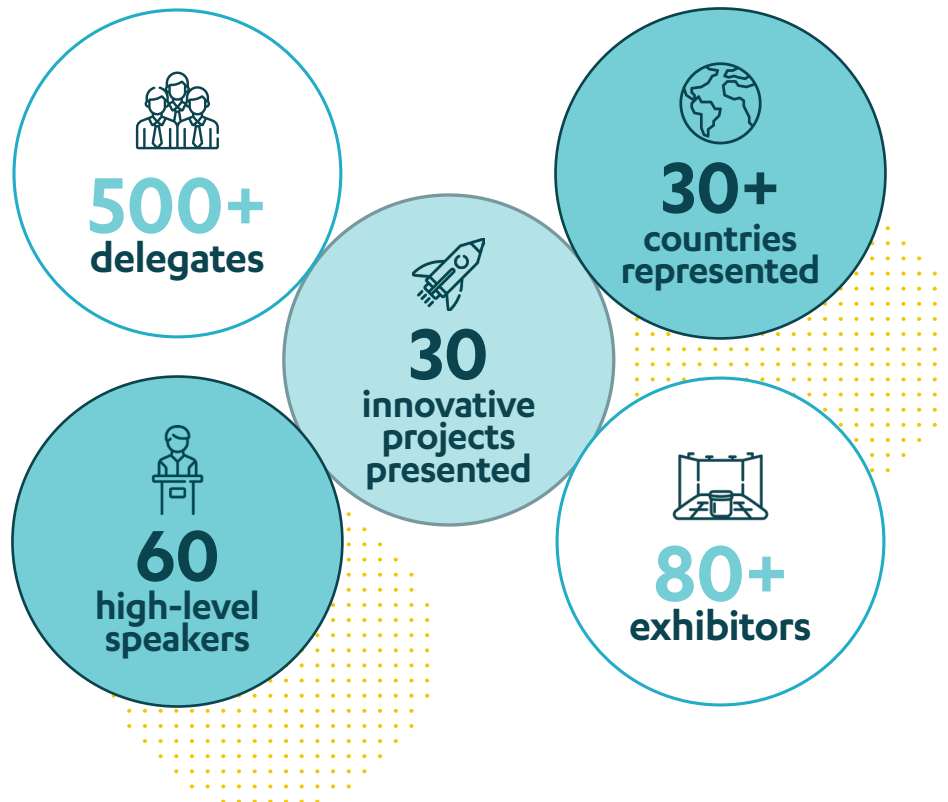
## WITH THE SUPPORT OF



## About MedFIT

MedFIT is your opportunity to connect with international key innovators in the **MedTech, Diagnostic and Digital Health sectors**.

As a **unique European partnering event**, MedFIT provides the ideal environment for academic and industrial actors to **build** partnerships for all public and private actors, to **source** innovative and competitive early-stage R&D projects, to **foster** the emergence of collaborative projects, to **increase** licensing opportunities, to **obtain** funding and to **facilitate** market access.



# TABLE OF CONTENTS

Organisers.....	7
Steering Committee.....	9
Sponsors.....	10
<b>PROGRAMME AT A GLANCE.....</b>	<b>12</b>
<b>ONE-ON-ONE MEETINGS.....</b>	<b>16</b>
<b>PROJECT-CEO MATCHMAKING.....</b>	<b>18</b>
<b>PITCH SESSIONS.....</b>	<b>20</b>
Start-up Slams.....	21
Collaborative and Licensing Opportunity Presentations.....	23
<b>CONFERENCE PROGRAMME.....</b>	<b>24</b>
PLENARY SESSION.....	25
TRACK 1   Collaborate to innovate.....	26
TRACK 2   Financing innovation.....	28
TRACK 3   From innovation to market.....	30
<b>HOSTED CONFERENCE.....</b>	<b>33</b>
QUINTEN MD: Real-World Data for high-risk medical devices.....	33
MedFIT Green label.....	34
<b>EXHIBITION.....</b>	<b>36</b>
Sponsors.....	52
Partners.....	54



# GRENOBLE



## A MAJOR HUB FOR MEDICAL TECHNOLOGIES

Located at the heart of France's #2 region for patent applications and healthcare companies, Grenoble Alpes has developed robust MedTech and healthcare industries thanks to:

- the CHU Grenoble Alpes, a university hospital and leading center for neurology and traumatology, #1 favourite hospital in France for Interns
- a large concentration of public and private research institutes within 20 km<sup>2</sup>
- leading international corporations (Becton Dickinson, Roche Diagnostics France, Medtronic, BioMérieux, Johnson&Johnson, Fresenius Kabi, Stryker and Trixell)
- over 100 SMEs and 80 start-ups in the MedTech industry
- 10,900 jobs amongst which 8,600 in the industry and 2,300 in public research. It also represents over 200 companies and labs
- more than €490M raised since 2000.

**MedFIT co-organisers and institutional partners invite you to a Welcome Cocktail on September 20<sup>th</sup> at 12.30 pm on the Healthtech in Grenoble Alpes stand, n°B7-A8.**

## The organisers



[www.eurasante.com](http://www.eurasante.com)

Eurasanté is a technology transfer tool, an incubator, an accelerator and a cluster manager in the Health field in Northern France. Eurasanté assists French and foreign companies, entrepreneurs, scientists and clinicians with their innovation and development projects. The region includes over 1,000 healthcare companies with 32,000 employees in this sector. Eurasanté also promotes and develops the Eurasanté bio-business Park which hosts 7 hospitals, 4 universities, 7 specialised schools, 170 companies and 50 laboratories within an European-wide scientific and medical site. Eurasanté also organises four international healthcare-related partnering events that aim to increase and improve interaction between academia and industry: BioFIT (Life Sciences), MedFIT (MedTech, Diagnostic, Digital Health), NutrEvent (Food, Feed, Nutrition, Health) and AgeingFit (Healthy Ageing).



[www.clubster-nsi.com](http://www.clubster-nsi.com)

Clubster NHL is a competitiveness cluster and a network gathering 350 members committed to innovation in health and nutrition. Clubster NHL aims to connect academia, industry and health professionals and to foster innovation for better health and sustainable food. Its goal is to bring together and support stakeholders from the health and food sectors in designing, developing and financing their future products and processes.



[www.biovalley-france.com](http://www.biovalley-france.com)

Competitiveness cluster since 2005, BioValley France aims to federate, develop and promote the healthcare sector in the Grand Est region through innovation. The cluster is based on a dynamic network of companies, a leading academic and clinical research, as well as an integrated network of key stakeholders in innovation. BioValley France supports its members in their R&D Innovation approach and gives them access to high value-added expertise, in a market approach. The Cluster contributes to the networking of the various actors and the creation of regional, national and international partnerships. Finally, BioValley France actively participates in the territory's structuring projects, such as Nextmed, which aims to create a Medical Technologies campus in Strasbourg that hosts an entire ecosystem of excellence dedicated to the development of tomorrow's health technologies.



**Medicalps**

[www.medicalps.eu](http://www.medicalps.eu)

Founded in 2000, MEDICALPS is an NPO and a cluster of companies in the field of healthcare technologies. It is located in Grenoble, in the heart of the French Alps, known as one of the most inventive cities in the world and a top-notch place to innovate in the high-tech industry. MEDICALPS gathers over 120 members including leading edge start-ups, SMEs, global players, world-class research centres and universities. Although actively supported by local authorities, MEDICALPS is mainly governed by a community of entrepreneurs who aim to ensure the visibility, growth and international development of member companies. With a unique emphasis on the healthcare technology sector, our objectives focus on: gathering stakeholders and promoting the local ecosystem through communication tools and networking opportunities, facilitating member operations by setting up workshops, presence at exhibitions and conventions and a soft-landing programme in US in addition to other services, structuring the local healthcare sector by developing shared industrial resources.



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## Steering committee

### MEDTECH, DIAGNOSTIC AND DIGITAL HEALTH COMPANIES



**Stig Visti Andersen**  
CEO  
**VentriJect** 🇩🇪



**Ulf Hengstmann**  
Digital Lead Medical Affairs &  
Pharmacovigilance  
**Bayer** 🇩🇪



**Rogier Receveur**  
Senior Program Manager Innovation  
and New Business Generation  
**Medtronic** 🇧🇪



**Xavier Bertrand**  
VP EMEA Healthcare Services  
& Alliances  
**Boston Scientific** 🇫🇷



**Mike Karim**  
CEO  
**Oxford Endovascular** 🇬🇧



**Nils Reimers**  
Director R&D  
**Stryker** 🇩🇪



**Franz Bozsak**  
CEO & Co-Founder  
**Sensome** 🇫🇷



**Hervé Monchoix**  
Strategic Innovation Leader  
**Becton Dickinson** 🇫🇷



**Ravi Chana**  
Head of Business Development  
**Roche Diagnostics** 🇬🇧



**Nicolas Ploquin**  
CEO  
**Unilabs** 🇫🇷



**Joël Courville**  
VP Strategy & Corporate Affairs  
**MicroPort CRM** 🇫🇷



**Cécile Réal**  
CEO  
**Endodiag** 🇫🇷



**James Greene**  
CEO  
**MedLumics** 🇪🇸

### ACADEMIA, TTO



**David Aubert**  
MEDTEG Business Developer  
**Ghent University** 🇫🇷



**Caroline Dreyer**  
President  
**SATT Conectus** 🇫🇷



**Michel de Mathelin**  
Director  
**i-cube lab** 🇫🇷



**Remke Burie**  
Managing Director  
**Technical Medical Centre,**  
**University of Twente** 🇧🇪



**Vassilis Georgiadis**  
Principal Partnerships Manager  
(Pharma & Healthcare)  
**UCL Innovation and Enterprise** 🇬🇧



**Abhay Pandit**  
Scientific Director  
**CURAM** 🇮🇳

### ASSOCIATIONS, CLUSTERS AND LAW FIRMS



**Marco Pintore**  
General Manager  
**BioValley France** 🇫🇷



**Cécile Théard-Jallu**  
Partner Attorney  
**De Gaulle Fleurance**  
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**Sébastien Weisbuch**  
Executive Director  
**Medicalps** 🇫🇷



**Florent Surugue**  
Communication Director  
**SNITEM** 🇫🇷



**Etienne Vervaecke**  
General Manager  
**Eurasanté & Clubster NHL** 🇫🇷

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**Daniel O'Mahony**  
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**Beatriz Volckaert**  
Senior Associate  
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**Anke Cassing**  
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**Simon Turner**  
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## Our sponsors

### SILVER SPONSORS



[www.findmed.fr](http://www.findmed.fr)

**FINDMED** is a consortium of 18 French leading research institutions involved in healthcare at large and that have got the "Carnot" label for their ability to conduct R&D partnerships with companies. FINDMED's mission is to help French companies, in particular start-ups and SMEs, to access the expertise and the technological platforms of its members. FINDMED is therefore companies' R&D partner for their innovation projects, whether they be Biotech and/or MedTech.



[www.icos-a-europe.com](http://www.icos-a-europe.com)



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**ICOSA** is an IP law firm. Besides the regular services of an IP law firm, the specificity of ICOSA is to design IP strategy to serve business purposes. Promoting IP activities in line with the Corporate Strategy, capturing IP value, leveraging company valuation through IP, is what we do on a daily basis. Our expertise in IP and our high scientific level are tools to promote value, partnership, development and success.



[www.medtronic.com](http://www.medtronic.com)

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[www.boschaishield.com](http://www.boschaishield.com)



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[www.greenlight.guru](http://www.greenlight.guru)



**Greenlight Guru** is a modern quality management software platform built exclusively for the unique needs of the medical device industry. Our platform is currently being used by innovative medical device companies in over 600 cities and 50 countries on 6 continents to bring new products to market faster while simplifying regulatory compliance and reducing risk.



[www.matrixreq.com](http://www.matrixreq.com)



**Matrix Requirements** is helping medical device companies to easily and efficiently manage their design and quality system. Our products, MatrixALM and MatrixQMS, make your life easier by managing your medical device requirements, specifications, risks and tests ensuring full traceability and making sure you comply with all the regulations for your quality system. Matrix Requirements GmbH is also ISO 13485 and ISO 27001 certified.

### CONTRIBUTING SPONSORS

[www.medtechtwente.nl](http://www.medtechtwente.nl)



The smart manufacturing industry (High Tech Systems and Materials) is characteristic for the Twente region in East-Netherlands. The **World Trade Center Twente** is building a MedTech cluster together with the Techmed Center at the University and companies in the medical technology sector.





[www.quinten-md.com](http://www.quinten-md.com)



**Quinten MD** is a CRO specialising in medical devices post-market surveillance. Quinten MD helps its customers to exploit the full potential of clinical data, particularly Real-World Data (RWD), to accelerate the regulatory compliance process of their products. To this end, Quinten MD has developed innovative technologies and methodologies dedicated to data exploitation and valorisation, which it markets as services.

# Programme at a glance

Tuesday, September 20<sup>th</sup>

	Conference Sessions	Innovation Talks	Partnering
8:30 am 9:00 am	Welcome coffee		
9:00 am 10:30 am	<div>Lille Room</div> <p>Make your first round count: Preparing alternative options to minimise dilution and optimise the size of your financing round</p>		 One-on-one meetings
10:30 am 11:00 am	Networking break		
11:00 am 12:30 pm	<div>Lille Room</div> <p>Plenary Session</p> <p><b>It's all about data: Unlocking the value of MedTech data to fuel healthcare innovation</b></p>		
12:30 pm 2:00 pm	Lunch	<div>STAND B7-A8</div> <p>Healthtech in Grenoble Alpes Cocktail</p>	 One-on-one meetings
2:00 pm 3:00 pm	<div>Lille Room</div> <p>Innovators' checklist for successful market access</p>	<div>Strasbourg Room</div> <p>Real-World Data for high-risk medical devices</p> <div>Innov'Area</div> <p>Collaborative and Licensing Opportunity Presentations</p>	
3:00 pm	<div>Lille Room</div> <p>Introduction by: <b>Medtronic</b> How do Big MedTech companies balance collaboration, co- development, and licensing to access early-stage technologies?</p>	<div>Strasbourg Room</div> <p>How to source the right talents for an early- stage company?</p>	
3:15 pm 4:30 pm			
4:30 pm 5:00 pm	Networking break		
5:00 pm 5:30 pm	<div>Lille Room</div> <p>Diagnostic financing is on the rise: What are the opportunities and prospects for diagnostic innovation?</p>		<div>Innov'Area</div> <p>Start-up Slams Cancer - Remote monitoring / Wearables - Mental health - Regenerative medicine</p>
5:30 pm 6:15 pm		<div>STAND C1-B2</div> <p>MedTech Twente Pavilion Cocktail</p>	
From 6:15 pm	<p>TECHNOMED PARTY</p>		

● TRACK 1 COLLABORATE TO INNOVATE

● TRACK 2 FINANCING INNOVATION

● TRACK 3 FROM INNOVATION TO MARKET

● PROJECT - CEO MATCHMAKING

Wednesday, September 21<sup>st</sup>

	Conference Sessions	Innovation Talks	Partnering
8:30 am 9:00 am	Welcome coffee		
9:00 am 10:00 am	<div>Lille Room</div> <div>How to define your business model while navigating the interconnections between various regulatory frameworks?</div>	<div>Innov'Area</div> <div>Start-up Slams Clinical decision support</div>	<div></div> <div>One-on-one meetings</div>
10:00 am 10:30 am	Networking break	<div>Innov'Area</div> <div>Green Talk</div>	
10:30 am 11:30 am	<div>Lille Room</div> <div>Does the digital trend open new partnering and collaboration models between Start-ups/SMEs and Corporate?</div>	<div>Innov'Area</div> <div>Start-up Slams Cardiovascular</div>	
11:45 am 12:30 pm	<div>Lille Room</div> <div>Investing in MedTech vs Digital health: How is the investor profile changing?</div>		
12:30 pm 2:00 pm	Lunch		
2:00 pm 3:30 pm	<div>Lille Room</div> <div>Creating synergy between start-ups and hospitals: Latest challenges and opportunities in delivering innovative ideas and practices</div>	<div>Innov'Area</div> <div>Start-up Slams Infectious risk reduction - Orthopaedics / Woundcare</div>	
3:30 pm 4:00 pm	Networking break	<div>Innov'Area</div> <div>Green Talk</div>	
4:00 pm 5:00 pm	<div>Innov'Area</div> <div>Shaping the future of the digital health innovation ecosystem: Input from key industry players</div>		
5:00 pm 5:30 pm		<div>Innov'Area</div> <div> Award Ceremony</div>	

Times are CET.

Wednesday, September 28<sup>th</sup>

Online meetings & on-demand conferences and pitches



# TECHNOMED PARTY

SEPTEMBER | FROM 11h  
**20<sup>TH</sup> | 6.30 PM**

Chez le Pèr'Gras – 90 Chemin de la Bastille - 38000 Grenoble

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90 Chemin de la Bastille  
Grenoble

The descent in the cable car will be possible until 12:00 am.  
To reach your hotel after the descent, please note that the  
bus or tramway station is about 500m. away.

## One-on-one meetings

The MedFIT partnering activity is the best way to **identify and connect** with potential business, research and financial partners.

3  
DAYS

**TO MEET YOUR FUTURE PROJECT  
PARTNERS, OBTAIN FUNDING  
AND ACCELERATE INNOVATION**

### HOW TO ORGANISE YOUR MEETINGS ONSITE?

- Print out your meeting schedule which includes meeting times and locations, at the Partnering Desk.
- Attend your one-on-one meetings at the scheduled time in the indicated place.
- Continue to monitor your partnering account on [medfit2022.vimeet.events](https://medfit2022.vimeet.events) throughout the conference at the partnering desk.

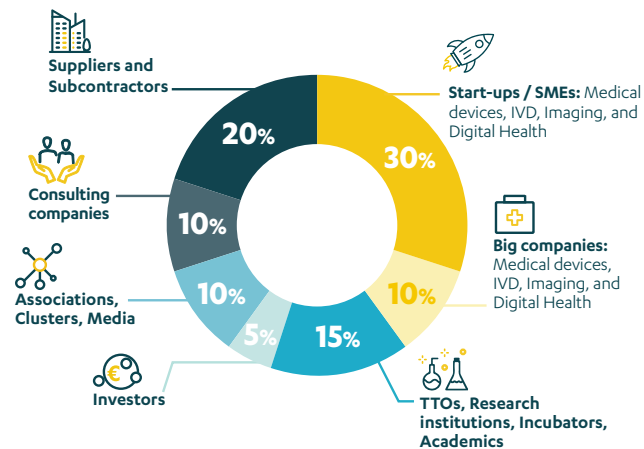
MedFIT's partnering platform is powered by:

**Vimeet**  
Your One to One Events

**YOU DIDN'T GET THE CHANCE TO SCHEDULE ALL OF YOUR MEETINGS?**

MedFIT continues **online** on Wednesday, September 28<sup>th</sup>

### WHO WILL YOU MEET?



**Medtronic**

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# Project - CEO matchmaking

Are you a MedTech entrepreneur looking for a project?  
Or do you have projects that need a CEO?

As talented CEOs are frequently sought-after by many players in the MedTech industry, the Project - CEO matchmaking activity aims to connect representatives of emerging start-ups, technology transfer offices, incubators and investing networks with CEOs and aspiring CEOs.

## Find the perfect match

- **For any incubator, technology transfer entity or scientific founder** looking for an entrepreneur to lead their start-up project, MedFIT is your ideal meeting place and in particular at the matchmaking activity between projects and CEOs. You will be visible on the partnering platform, to be contacted by potential CEOs.
- **For any MedTech entrepreneur** who is seeking an innovative project to get involved in, projects in needs of a CEO will be easily detectable on the platform.

## Get inspired

Having the right team is essential for the development of a MedTech project or start-up. The Project - CEO matchmaking activity also offers a conference session to get inspired and that helps you explore the best way of finding the right talents for a successful project!

Tuesday, September 20<sup>th</sup> | 3.15 – 4.30 pm CET

Strasbourg Room

## How to source the right talents for an early-stage company?

How to identify and retain talents with the necessary soft skills and technical expertise to drive growth and innovation? How to find the right co-founders? Which networks to activate?

Hear from start-up management savvy experts and receive feedback and best practices.



**Eyal Lifschitz**  
Co-Founder &  
General Managing Partner  
Peregrine Ventures



**Bruce Lichorowic**  
President & CEO  
Galen Robotics



**Marie Laulhé**  
Innovation and Entre-  
preneurship Manager  
Eurasanté



**Jennifer Goodall**  
CEO  
MindAffect



**Anne Mascarelli**  
Partner &  
Senior Consultant  
Healthcare & Technology  
International





## Pitch sessions

The MedFIT pitch sessions offer the opportunity to detect the most innovative and promising start-ups, R&D projects and licensing opportunities in order to foster partnerships and business development opportunities in the MedTech, Diagnostic and Digital Health fields.

On-demand videos of the pitchers will be available from **September 28<sup>th</sup>** and for 30 days afterwards!

The winner will be awarded as the most innovative start-up and the most promising technology in Europe in MedTech, Diagnostic or Digital Health.



**Award ceremony:**



**Wednesday, September 21<sup>st</sup> from 5:00 pm**

Innov'Area

### JURY MEMBERS

**David Aubert**, MEDTEG Business Developer, **Ghent University** 🇧🇪  
**Remke Burie**, Managing Director, Technical Medical Centre, **University of Twente** 🇳🇱  
**Anke Cassing**, Principal, **High-Tech Gründerfonds** 🇩🇪  
**Clémentine Dufлот**, Acceleration Program Manager, **Eurasanté** 🇫🇷  
**David Higgins**, Head of Global, **AI Competence Center** 🇩🇪  
**Jorge Juan Fernández García**, Venture Partner, **Nina Capital** 🇪🇸  
**Marie Laulhé**, Innovation and Entrepreneurship Manager, **Eurasanté** 🇫🇷  
**Gustavo Pierangelini**, Strategic Innovation Director - Pharmaceutical Systems, **BD** 🇧🇪  
**Cecile Réal**, CEO, **Endodiag** 🇫🇷  
**Rogier Receveur**, Senior Program Manager Innovation & New Business, EMEA Technology & Innovation, **Medtronic Bakken Research Center** 🇳🇱  
**Simon Turner**, Partner, **Sofinnova Partners** 🇫🇷  
**James Wong**, Venture Partner, **MedTech SuperConnector** 🇬🇧

## START-UP SLAMS

The Start-up Slams are a great opportunity for young companies (and particularly for start-ups seeking to raise a financing round) to showcase their project in front of potential partners and investors. The winner will be awarded as the most innovative start-up in Europe.

**Tuesday, September 20<sup>th</sup> | 5.00 – 6.15 pm CET**

### CANCER

**Panakeia technologies ltd** 🇬🇧 **Stand IA 1**

Panakeia | Digital Pathology | Cancer

**RAYDIAx GmbH** 🇩🇪 **Stand IA 14**

Computed tomography | Therapy assistance | Intraoperative imaging

**Celeos** 🇫🇷 **Stand F5-E6/B**

Medical device | Precision medicine | Cancer diagnosis

### REMOTE MONITORING / WEARABLES

**My Medic Watch Pty Ltd** 🇬🇧 **Stand IA 3**

MedTech | Smart Detection Apps | Seizure & Fall

**BeFC** 🇫🇷 **Stand B7-A8/9**

Energy | Eco-friendly | Sustainable

### MENTAL HEALTH

**O-KIDIA** 🇫🇷 **Stand IA 13**

Mental health | Youth | AI

### REGENERATIVE MEDICINE

**Biomedical Regenerative GF, LLC** 🇺🇸 **Stand IA 18**

PRF | Platelets | Growth factors

**Wednesday, September 21<sup>st</sup> | 9.00 – 10.00 am CET**

### CLINICAL DECISION SUPPORT

**WAINVAM-E** 🇫🇷 **Stand A11**

Sensitivity | Detection | Nanodiamonds

**Pulsewave AG** 🇨🇭 **Stand IA 12**

Blood pressure | Remote patient monitoring | Cardiology

**Doc2u** 🇫🇷 **Stand A9**

Teleconsultation | Medical device | Augmented

**GeodAisics** 🇫🇷 **Stand B7-A8/4**

Clinical decision support system | Responsible AI | Augmented patient treatment

**Ecoprint** 🇫🇷 **Stand IA 11**

Pollution | Pesticides | Human body

## START-UP SLAMS

Wednesday, September 21<sup>st</sup> | 10.30 – 11.30 am CET

### CARDIOVASCULAR

**VesselSens GmbH** 🇩🇪 Stand IA 2

Smart stent | Wireless measurement | AI based algorithm

**Flux Robotics** 🇩🇪 Stand C1-B2/5

Robotics | Minimally-invasive surgeries | Medical systems

**Electroducer** 🇩🇪 Stand IA 15

Mechanical device | Cardiovascular | TAVI - PCI - Pacemaker

**Noah Labs** 🇩🇪 Stand IA 4

Remote cardiac monitoring | Digital therapeutics | Medication companion

Wednesday, September 21<sup>st</sup> | 2.00 – 3.30 pm CET

### INFECTIOUS RISK REDUCTION

**LipoCoat** 🇩🇪 Stand IA 5

Coatings | Infection control | Medical devices

### ORTHOPAEDICS / WOUNDCARE

**SLAM Ortho** 🇩🇪

Trauma surgery | Fractures | Orthopedics

**Sonocalia** 🇩🇪 Stand C1-B2/4

Ulcerations | Ultrasound | Transdermal delivery

**Myotact** 🇩🇪 Stand IA 6

Phantom limb pain | Medical device | Amputees 🇩🇪

**PEGASE FAYADA FLEXIBLE INSTRUMENTATION** Stand IA 7

Spine | Flexible medical device | Innovative raw material

**CAERUS MEDICAL** 🇩🇪 Stand IA 16

Diagnostic | AI for health | Low back pain

## COLLABORATIVE AND LICENSING OPPORTUNITY PRESENTATIONS

The Collaborative and Licensing Opportunity Presentations enables TTOs, universities, research institutes and companies to showcase their technologies in front of potential partners, in order to entail a collaborative project and/or a licensing deal. The winner will be awarded as the most promising technology in Europe.

Tuesday, September 20<sup>th</sup> | 2.00 – 3.00 pm CET

### MENTAL HEALTH

**PHONIX HEALTH** 🇩🇪 Stand IA 8

AI | Digital addiction | Mental health

### 3D PRINTING

**CryoJAM** 🇩🇪 Stand IA 9

3D printing | Hydrogel microparticles | Tablets

### SENSORS / MONITORING

**Pluxbiosignals** 🇩🇪 Stand B3

Biosignals | mHealth | MedTech

### CANCER DIAGNOSTIC

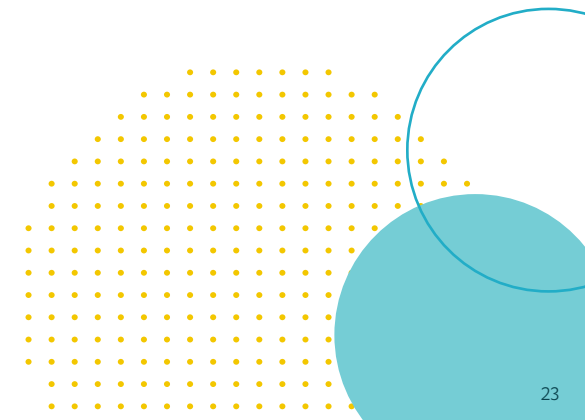
**Niramai** 🇩🇪 Stand IA 10

Breast cancer | AI | Diagnostic screening

### DRUG DELIVERY

**Medicsen** 🇩🇪 Stand IA 17

Drug delivery | Needle-free | Sonophoresis



## Conference programme

Steered by a prestigious Committee, the **MedFIT conference programme** brings together bright minds to debate on innovation-focused topics and to address current industry issues related to:

1

### Collaborate to innovate

#Partnerships #OpenInnovation #R&D

Fostering new collaborations is key to fuelling innovation and supporting R&D needs in MedTech. As global healthcare evolves to deliver more value to patients, partnerships with hospital leaders, technology experts, payers and innovators are the cornerstone of the medical technologies' evolution. What are the elements to forgather to merge the scientific, academic, and industry spheres? How is innovation sourced through collaboration with academia? What are the main drivers and favoured models for big players/early-stage companies' partnerships?

2

### Financing innovation

#VCs #Startups #Investors

Seed and Series A investments are crucial to transforming new ideas into products and making start-up teams into small businesses. Finding the right funding sources and equity partners to get from early-stage to regulatory approval is far from straightforward. How to identify the initial sources of funding for MedTech R&D projects? What method should you use to fund your start-up? How to attract ventures for early-stage financing?

3

### Innovation to market

#Regulation #BusinessModels #Strategy

Planning a market access should start early in the product development process, increasing the chances of successfully bringing an innovation to market. How to keep track of market trends and regulatory requirements while building your strategy? How can a company accurately anticipate market access, pricing and reimbursement related issues? This track aims to give a comprehensive approach to the pathway to market for emerging medical technologies.

The recording of the MedFIT conferences will be available **online** from **September 28<sup>th</sup>** and for 30 days afterwards!

## Plenary session

Tuesday, September 20<sup>th</sup> | 11.00 am – 12.30 pm CET

Lille Room

### It's all about data:

### Unlocking the value of MedTech data to fuel healthcare innovation

Building a connected health system and moving towards more preventive medicine requires good use of data. However, the challenges of harnessing the value of health data remain numerous, hindering its use for timely decision making: the volume of data is enormous, as is the speed at which it is generated, and its sources are increasingly varied. Ensuring the veracity of the data and optimising its value is now essential to improve clinical decision-making and fuel tomorrow's innovation.

This plenary session will explore the business models around health data exploitation and how MedTech innovators can leverage it to differentiate themselves. What are the limitations and constraints that most organisations need to consider when using it? Which legal measures are appropriate to protect critical research data? What are the most pressing barriers to data connectivity? How to strike a balance between unlocking data and securing it, especially for user-generated data? What is to be expected from the newly launched European Health Data Space?



**Thomas Hagemeijer**  
Healthcare Lead  
TLGG Consulting



**Baudouin Hue**  
Partner  
Karista



**Vijay Sikka**  
Chairman & CEO  
Sikka Software  
corporation



**Jennifer Pougnet**  
Global Data Policy  
Strategy Leader  
Roche



**Jan Beger**  
Senior Director Digital  
Ecosystem  
GE Healthcare



**Antoine Denis**  
EMEA Life Sciences  
Digital Expert  
Google Cloud



**Alexandre Moreau-Gaudry**  
Professor  
Université Grenoble Alpes  
Coordinator  
Grenoble Clinical Investigation  
Centre - Technological  
Innovation (CIC-IT)



## Track 1

# Collaborate to innovate

Tuesday, September 20<sup>th</sup> | 3.00 – 4.30 pm CET

Lille Room

## How do Big MedTech companies balance collaboration, co-development, and licensing to access early-stage technologies?

Many large medical device companies are now looking externally for new research and development activities by partnering with early-stage MedTech companies or Academia. While this may seem riskier, it is now a key way to complement their extensive product portfolio and to meet the growing valuation of potential acquisitions. What are the criteria that drive large MedTech companies to focus either on co-development or licensing? What kind of players are their partner of choice for external innovation? What are the pros and cons of the different approaches? Are there preferred areas (indications, products, families of technology) for these types of collaborations and why?

**Introduction by Medtronic:** Collaborations between Start-up and Big Corporate to boost innovation in MedTech



**Suzanne Elvidge**  
Freelance writer  
Biopharma, Healthcare,  
Business



**Rogier Receveur**  
Senior Program Manager  
Innovation & New  
Business, EMEA  
Technology & Innovation  
Medtronic Bakken  
Research Center



**François Hede**  
President  
Linksum



**Delphine Le Louet**  
Senior Financial analyst  
- European Healthcare,  
Biotech & MedTech  
Société Générale



**Ivo Aarninkhof**  
Managing Director  
Holland Innovative



**Tjaša Zajc**  
Founder, Host  
Faces of Digital Health



**Sheena Pirbhai**  
Founder & CEO  
Stress Point Health



**Jorge Juan  
Fernández García**  
Venture Partner  
Nina Capital



**Thomas Hummel**  
Head of Digital  
Transformation  
Fresenius Kabi



**Maxime Cervino**  
Sales Manager  
Southern Europe  
Chronolife

Wednesday, September 21<sup>st</sup> | 2.00 – 3.30 pm CET

Lille Room

## Creating synergy between start-ups and hospitals: Latest challenges and opportunities in delivering innovative ideas and practices

Over the last two years, hospitals have had to face an unprecedented situation that has profoundly impacted the organisation of care in institutions and the working methods of health professionals. This transformation opens new paths of collaborations to meet the changing challenges of innovation and opportunities for start-ups to develop novel solutions. How are these collaborations built? What are the prospects and concrete examples of accelerated clinical applications? To what extent do these synergies enable the refinement and testing of solutions to best meet the needs and daily practices of healthcare providers?



**Tobias Silberzahn**  
Partner  
McKinsey & Company  
Host  
Global Health  
Tech Network



**Chris Robson**  
CEO  
Living With



**Joop Tanis**  
Director of MedTech  
Consulting  
Health Tech  
Enterprise



**Quentin Le Masne**  
Head of Solution Delivery,  
Global Digital Health  
Merck Group



**Arnaud Attyé**  
CEO  
GeodAlsics

## Track 2

# Financing innovation

Tuesday, September 20<sup>th</sup> | 9.00 – 10.30 am CET

Lille Room

### Make your first round count: Preparing alternative options to minimise dilution and optimise the size of your financing round

Your funding strategy goes hand in hand with your business strategy in the early stages of your innovation's development. It is also crucial to understand how dilution may affect your start-up and to consider alternative financing options. What do you need to consider to find the right balance between dilution and the funds you need to raise? What type of funding and which investors are essential to make it work in the early days? How can your investors also be a resource for your business at the operational level? How can you make the best fundraising decisions to move your business forward and ensure that you have explored all options in a time-sensitive context?



**Jorge Juan  
Fernández García**  
Venture Partner  
Nina Capital



**Bruce Lichorowicz**  
President & CEO  
Galen Robotics



**Fabian Scheugenpflug**  
Venture Capital  
Senior Associate  
Plug and Play  
Tech Center



**Neel Patel**  
Co-Founder & CEO  
ZiO Health

Tuesday, September 20<sup>th</sup> | 5.00 – 6.15 pm CET

Lille Room

### Diagnostic financing is on the rise: What are the opportunities and prospects for diagnostic innovation?

The COVID-19 pandemic has raised awareness of the importance of point-of-care diagnostics and provided an opportunity to rethink and nurture the diagnostic industry. As the pandemic seems to subside, will the interest in IVD diagnostics and more broadly in traditional diagnostic tools persist? More specifically, what types of diagnostics and innovations are attracting early-stage investors today? What are the most pressing unmet needs and what are the major investment trends expected in the coming years for diagnostics? What is the current risk/reward ratio for diagnostic technologies?



**James Wong**  
Venture Partner  
MedTech  
SuperConnector



**Cécile Real**  
CEO  
Endodiag



**Vincent Pohér**  
Director, Diagnostic  
Division France  
Biosynex



**Antoine Vimont**  
Healthcare Development  
Director  
Roche Diagnostics



**Vincent Genet**  
Vice President Strategy  
& Business Development  
– EMEA  
Innova Medical Group

Wednesday, September 21<sup>st</sup> | 11.45 am – 12.30 pm CET

Lille Room

### Investing in MedTech vs Digital health: How is the investor profile changing?

MedTech and diagnostic sectors are changing fast with the rise of digital medical grade solutions and the expansion of consumer healthcare, creating new sources of innovations and investment opportunities. How is this impacting the landscape for venture capital investment in MedTech in 2022? How are the interest and profile of the early-stage investors evolving through the continuum of MedTech, digital health and consumer healthcare? To what extent does digital health require different approaches and skills? How are investment strategies diversifying with the emergence of new sources of innovations?



**Arezki Yaïche**  
Head of Coverage  
France & Benelux  
Mergermarket  
(ION Group)



**Simon Turner**  
Partner  
Sofinnova Partners



**James Wong**  
Venture Partner  
MedTech  
SuperConnector



# From innovation to market

Tuesday, September 20<sup>th</sup> | 2.00 – 3.00 pm CET

Lille Room

## Innovators' checklist for successful market access

A go-to-market strategy for MedTech start-up includes a multitude of elements, from regulatory pathway, business and reimbursement models, choice of the first market and commercialisation strategy and much more. As innovators find themselves looking to check all of the boxes on their journey to market, we will ask experienced entrepreneurs and advisors to share their do's & don'ts for a successful market access strategy.



**Przemek Czerkiewicz**  
Principal  
Kx Advisors



**Sylvain Poitras**  
Partner  
Appleton Luff



**Jhonathan Bringas  
Dimitriades, MD**  
Founder  
JBD Healthcare  
CEO  
Lapsi Health



**Esther Rodijk**  
Project director TTT  
MedTech, Scout  
Knowledge Transfer  
Office  
Utrecht



**Philippe Cinquin**  
Professor  
Université Grenoble  
Alpes and Grenoble  
University Hospital



**Hugh Harvey**  
Managing Director  
Hardian Health



**Christoph Jo. Müller**  
Board Co-President  
DATEurope



**Benjamin Faurie**  
Founder  
Electroducer



**Kevin van Dooren**  
Global lead  
Market Access &  
Reimbursement –  
Connected Care  
Philips



**David Higgins**  
Head of Global  
AI Competence  
Center



**Lionel Tussau**  
Healthcare Market  
Unit - Global Lead  
atrfy

Wednesday, September 21<sup>st</sup> | 4.00 – 5.00 pm CET

InnovArea

## Shaping the future of the digital health innovation ecosystem: Input from key industry players

To what extent is digital health a sector in itself and why? What should be the frame of this sector? How does it relate to, yet differ from, the rest of MedTech and Biotech? Digital health leaders will share their conception of the sector, how they relate to it, their vision of the challenges and future of digital health.



**Tobias Silberzahn**  
Partner  
McKinsey & Company  
Host  
Global Health  
Tech Network



**Géry Pruvost**  
Strategic Partnership  
Manager  
Lifen



**Simon Turner**  
Partner  
Sofinnova Partners



**Thomas Hummel**  
Head of Digital  
Transformation  
Fresenius Kabi



**Etienne Vervaecke**  
General Manager  
Eurasanté and  
Clubster NHL





## Hosted events

**Real-World Data for high-risk medical devices,  
a must-have for your PMCF success**

quinten  
Medical Device

**Tuesday, September 20<sup>th</sup> | 2.00 – 2.30 pm CET**

Strasbourg Room

The medical device industry is undergoing a major transformation with the entry into force of the new European Medical Device Regulation. One of its aspects is the substantial increase of the requirements in terms of post-market surveillance, particularly for high risk medical devices.

In this context, this conference will present the main challenges to be faced in order to successfully gather relevant clinical evidence for Post Market Clinical Follow-up (PMCF). Among the different options available to address these issues, Real-World Data become an inevitable source of evidence, when properly exploited.

Presented by:



**Lucas Davy**  
CEO  
Quinten MD

*With both an educational background in life sciences and mathematics/statistics, Lucas joined Quinten 10 years ago as data scientist consultant. He started to manage the whole operational team in 2016, then took the head of the structure dedicated to medical device, QuintenMD, at its creation in 2021. Overall, he has been working on hundreds of projects involving data and Artificial Intelligence, especially in healthcare.*

# MedFIT Green Label



## Grenoble, European Green Capital

Out of 18 European cities, it was Grenoble that was finally chosen to incarnate the European urban project in 2022.

Grenoble was awarded the prize on Thursday, October 8<sup>th</sup>, 2020, beating Turin, Tallinn and Dijon, the other finalists, thanks to the cross-cutting and pioneering nature of its actions in favour of the ecological transition. It is the second French city to win the award after Nantes in 2013, and succeeds Lahti in Finland, the winner in 2021.

## A Green Label for MedFIT 2022

Within the framework of Grenoble Green Capital, MedFIT has obtained a green label to commit itself, alongside its host territory, in favour of the environmental issues inherent to the health and event sectors.

### ● ● ● Green Talks on the agenda

Short talks to discover the regional initiatives for more sustainability in the MedTech sector will take place on the Innov'Area over the two days. Don't miss them! Please see beside the programming.

### ● ● ● An eco-friendly event production

The MedFIT team has worked to reduce its environmental impact and catering waste, adopt greener practices and promote the same among its participants.

## Green talks - Programmation

Innov'Area

Tuesday, September 20<sup>th</sup> | 4.30 – 4.45 pm CET



**Conicio:** Sustainable Medical Devices: let's change your mindset to find real impactful solutions!



**Mathilde Juin**  
Director  
Conicio

Wednesday, September 21<sup>st</sup> | 10.00 – 10.15 am CET



**BeFC:** If you want to walk that walk, talk that Green talk.



**Prof. Jean-Francis Bloch**  
COO & Co-founder  
BeFC

Wednesday, September 21<sup>st</sup> | 3.30 – 3.45 pm CET



**ROCHE Diagnostics:** Real Zero 2050



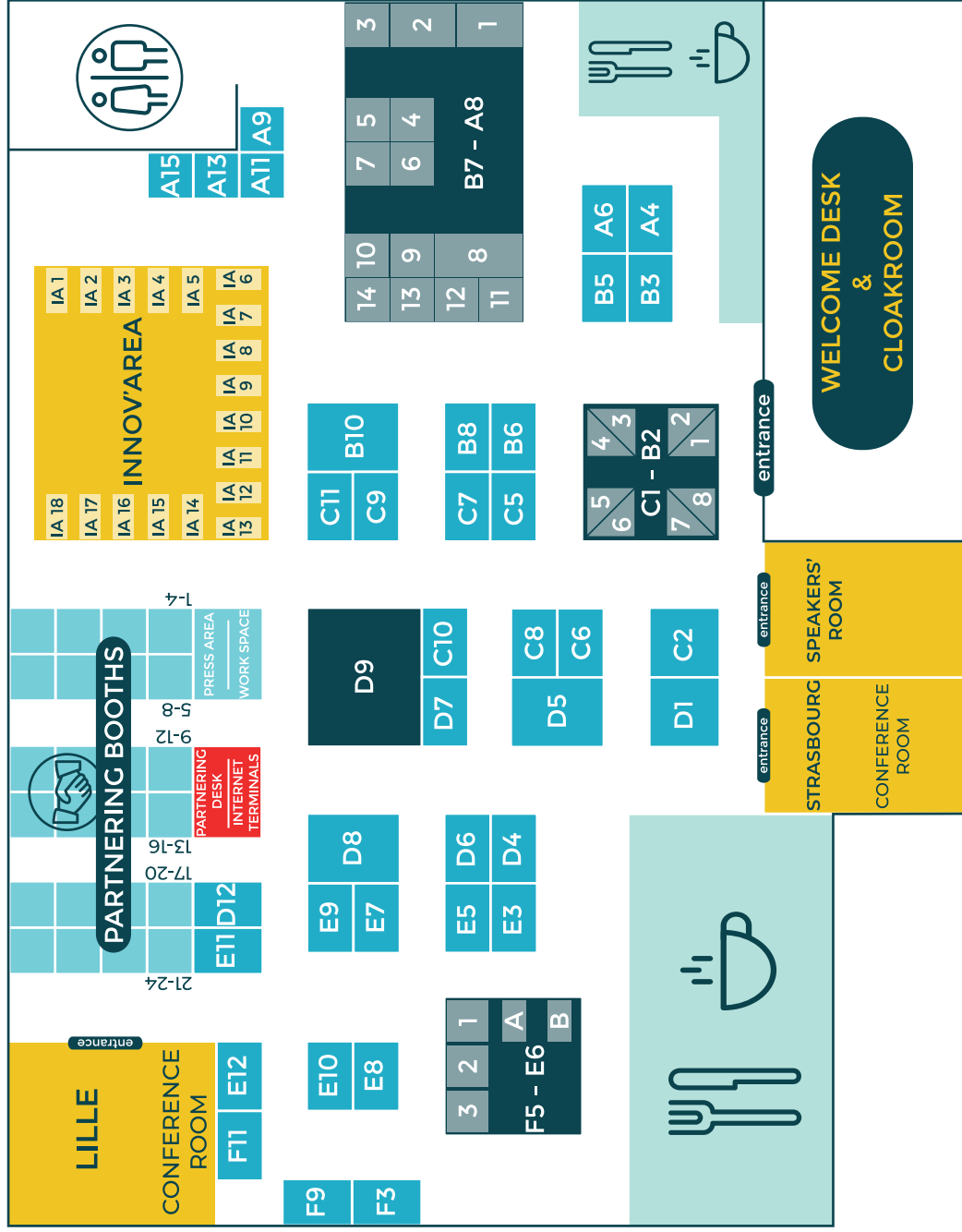
**Jean-Marie Cabrières**  
Director of Communications and CSR  
Roche Diagnostics



MedFIT  
Meriem Benmelouka



# Exhibitor list & floor plan



ADN - AXDANE	F11
AISHIELD	C11
BIOT MEDICAL	B8
CIDETEC NANOMEDICINE	C10
CISTEC MEDICAL	C8
CONICIO DESIGN & INGENIERIE	C6
CREATIVE EURECOM	F3
DQC2U	A9
EOLANE	D6
EUROFINS MEDICAL DEVICE	E5
TESTING FRANCE	D5
FINDMED	D1
FLANDERS INVESTMENT & TRADE	E7
GREENLIGHT GURU	C7
GROUPE ICARE	E8
HEALTH TECH ENTERPRISE	E8
<b>HEALTHTECH IN GRENOBLE ALPES</b>	
BEFC - BIOENZYMATIC FUEL CELLS	B7-A8 / 9
DREETS	B7-A8
EUROFINS OPTIMED	B7-A8 / 7
FLORALIS	B7-A8 / 8
GEODAISICS	B7-A8 / 4
GRENOBLE-ALPES MÉTROPOLE	B7-A8
GRÉSAUDAN COMMUNITY OF MUNICIPALITIES	B7-A8
INSTITUT CARNOT LSI	B7-A8
INVEST IN GRENOBLE ALPES	B7-A8
KOELIS	B7-A8 / 14
LINKSIUM	B7-A8 / 3
MEDICALPS	B7-A8
MINITUBES	B7-A8 / 11
NEOVISION	B7-A8 / 5
PROBABES	B7-A8 / 10
PROXIMED	B7-A8 / 6
RAUMEDIC S.A.R.L.	B7-A8 / 12
ROCHE DIAGNOSTICS FRANCE	B7-A8 / 2
SEGULA TECHNOLOGIES	B7-A8 / 13
STRYKER	B7-A8 / 1
UNIVERSITE GRENOBLE ALPES	B7-A8 / 8
I2S - BE VISIONARY	A4

ICOSA	B10
IHU STRASBOURG	D7
LAMBDA-X	E9
<b>LILLE NORTHERN FRANCE MEDTECH &amp; E-HEALTH CLUSTER</b>	
APICEM	F5-E6/3
BRAINDEX	F5-E6/A
CELEOS	F5-E6/B
CLUBSTER NHL	F5-C6
ENSWEET	F5-E6/2
EURASANTÉ	F5-C6
USECONCEPT	F5-E6/1
MADELECS	C5
MATRIX REQUIREMENTS	F9
MEDFACT ENGINEERING GMBH	A13
MEDIDEE SERVICES	A6
MEDITECH ACCESS	E11
<b>MEDTECH TWENTE PAVILION</b>	
CORPUS VR	C1 - B2 / 6
D'ANDREA & EVERS DESIGN	C1 - B2 / 7
DEMCON	C1 - B2 / 1
EAST NETHERLANDS	
DEVELOPMENT AGENCY OOST NL	C1 - B2
FLUX ROBOTICS	C1 - B2 / 5
QOCREATORS	C1 - B2 / 2
SONOCALIA	C1 - B2 / 4
TECHNICAL MEDICAL CENTRE	C1 - B2 / 3
VERNAV	C1 - B2 / 8
WORLD TRADE CENTER TWENTE	C1 - B2
MEDUNIQU CENTER	D7
NEXIALIST	B5
OBJENIOUS BY BOUYGUES TELECOM	D8
PLUX WIRELESS BIOSIGNALS S.A.	B3
PYTHEAS TECHNOLOGY	E12
QSERVE CLINICAL SERVICES B.V.	D4
QUANTIQ10	A15
QUINTEN MD	D4
RÉSEAU SAT	D9

SELENIUM MEDICAL	C2
SOLADIS	D12
STIMULI TECHNOLOGY / TENSIT+	C9
SUMMIT	B6
THIEME	C6
VALOTEC	E10
WAINVAM-E	A11
ZUG MEDICAL SYSTEMS	E3

## INNOV'AREA

BIOMEDICAL REGENERATIVE	IA 18
CAERUS MEDICAL	IA 16
CRYOJAM	IA 9
ECOPRINT	IA 11
ELECTRODUCER	IA 15
LIPOCOAT	IA 5
MEDICSEN	IA 17
MY MEDIC WATCH	IA 3
MYOTACT	IA 6
NIRAMAI	IA 10
NOAH LABS	IA 4
O-KIDIA	IA 13
PANAKEIA TECHNOLOGIES	IA 1
PEGASE FAYADA FLEXIBLE INSTRUMENTATION	IA 7
PHONIX HEALTH	IA 8
PULSEWAVE AG	IA 12
RAYDIAX GMBH	IA 14
VESELSENS GMBH	IA 2



# Exhibitors

## **ADN - AXDANE - STAND F11**

[www.adn.fr](http://www.adn.fr)

ADN is a digital consulting company, bringing together method, business, technique, and regulations. As part of your software validation projects, you benefit from both our Agile mindset and our regulatory skills. In a context of skills shortages, we are constantly recruiting and training our consultants in the areas of quality, software, serialisation and PLM. We have strong Atlassian experience (Jira/Confluence/Plugins).

## **AISHIELD - STAND C11**

[www.boschaishield.com](http://www.boschaishield.com)

AIShield is a corporate start-up of Bosch with a vision to secure AI systems of the world. With its consulting led technology services and product API, AIShield improves the robustness of AI models against adversarial threats and ensures safe and secure adoption of AI against losses associated with revenue, intellectual property, and brand reputation. AIShield ensures compliance to proposed AI regulations such as EU AI Act and US FDA AI based SaMD for Healthcare thereby increasing the speed to market for AI driven products & services.

## **APICEM - STAND F5-E6/3**

[www.apicrypt.org](http://www.apicrypt.org)

First Secure health messaging Service in France, APICRYPT enables communications between health professionals by using strong encryption technologies to protect the confidentiality of personal health care data.

## **BEFC - BIOENZYMATIC FUEL CELLS**

**STAND B7-A8/9**

[www.BeFC.fr](http://www.BeFC.fr)

BeFC create electricity with papers and enzymes for portable electronics. Along with this disruptive sustainable thin energy source, BeFC provide eco-friendly ultra-low power electronic platforms. These platforms are thin, flexible and can combine a range of sensors, microcontrollers, user interactions and wireless modules including NFC, BLE, LoRaWAN or Sigfox to build bespoke solutions for our clients in markets including medical, healthcare, logistics & waste management.

## **BIOT MEDICAL - STAND B8**

[www.biot-med.com](http://www.biot-med.com)

BioT is a no-code connected-care platform that allows any medical device company to connect their device to a regulated, compliant cloud in a matter of hours, using BioT's 'plug and play' format, cutting months from product development timelines. BioT enables devices to be securely connected to a medical-grade cloud, boosting personalised engagement and offering actionable insights to improve collaboration, clinical decision-making and care experiences.

## **BRAININDEX - STAND F5-E6/A**

[www.braindex.fr](http://www.braindex.fr)

BRAININDEX develops an integrated (EEG/NIRS) and intelligent (AI) cerebral monitoring platform, which allows the anesthesiologist to assess objectively the effects of anesthetic products on patients, with the aim of delivering the right dose of medication to each patient. The BRAINDEX solution allows, by the individualisation of the anesthetic management, an improved prevention of the post-operative neurological complications to which the elderly are particularly at risk.

## **CELEOS - STAND F5-E6/B**

[www.linkedin.com/company/celeos-sas](http://www.linkedin.com/company/celeos-sas)

Celeos will develop, certify and commercialise the SpiderMass technology to give surgeons an innovative medical device allowing them to obtain real-time and more precise information during tumour removal. It will help improve cancer care and lower the number of additional and unnecessary surgeries. We aim at becoming a reference tool in the hands of surgeons worldwide in the next years, bringing light for life.

## **CIDETEC NANOMEDICINE - STAND C10**

[www.cidetec.es](http://www.cidetec.es)

Cidetec Nanomedicine is an applied research centre specialised in the development of innovative technologies and materials on the field of biomedicine:

- Drug delivery platforms for pulmonary and skin administration
- Active ingredient encapsulation systems for skin applications
- Biomaterials for medical devices specially for traumatology and ophthalmology

We count with 600m<sup>2</sup> of laboratories equipped for biomaterials synthesis and characterisation including controlled environment rooms.

## **CISTEO MEDICAL - STAND C8**

[www.cisteomedical.com](http://www.cisteomedical.com)

Cisteo MEDICAL is specialised in the developing and manufacturing medical devices under contract. We assist our customers in all stages of their projects. From the first ideas to the production under controlled atmosphere, including design verification and regulatory procedures. We turn ideas into reality in various fields such as minimally invasive surgery (implants and instrumentation).

## **CLUBSTER NHL - STAND F5-E6**

[www.clubster-nhl.com](http://www.clubster-nhl.com)

Clubster NHL – Nutrition, Health, Longevity – is a French competitiveness cluster federating 350 members in the Nutrition, biotechnology and health sectors. We foster collaboration between academia, private companies (start-up, SMEs and large companies), clinicians and final users. Our aim is to help our members to design, develop and finance their innovative products and processes. The activity encompasses the ONE HEALTH concept, close relation between human, animal and plant health.

## **CONICIO DESIGN & INGÉNIERIE - STAND C6**

[www.conicio.com](http://www.conicio.com)

Design and engineering agency based in Annecy, Haute-Savoie, Conicio offers you genuine solutions to give life to your ideas, materialise them, and support them through to their manufacturing.

## **CORPUS VR - STAND C1-B2/6**

[www.corpusvr.com](http://www.corpusvr.com)

Corpus VR, is an award-winning and world-leading therapy platform using Virtual Reality, (bio)sensors and gamification. The application areas are in Physical, Behavioural and Neurotherapy so it can be used for physical rehabilitation, pain relief, stress or treating physical anxiety disorders. Let's play to heal.

# Exhibitors

## **CREATIVE EURECOM - STAND F3**

[www.creative-crossway.fr](http://www.creative-crossway.fr)

Creative Eurecom brings your idea to production. We act as a contract manufacturer, from R&D to production, to define, design, develop and manufacture innovative medical devices and their disposables. We offer various levels of services (Electronics & Software, Mechanics, System Engineering), tailored to the needs of our clients, throughout the whole product life cycle from its conception to its manufacturing. ISO 13485:2016 certification.

## **DE DESIGN - STAND C1-B2/7**

[www.de-design.nl](http://www.de-design.nl)

D'Andrea & Evers Design is an industrial design company with 30 years of experience and specialised in medical products. We develop medical devices for diagnosis, care, and self-care in the field of life science and health. Examples are a home self-testing device with lab on a chip technology, an operating system for eye surgery, a hand scanner for diagnostics of rheumatoid arthritis, a surgical boom system, a replaceable operation room and cath labs.

## **DEMCON - STAND C1-B2/1**

[www.demcon.com](http://www.demcon.com)

DEMCON develops innovative diagnostic and therapy systems that are well-suited to the healthcare chain. We also develop smart products for efficient healthcare, close to the patient/client. We master a wide range of disciplines, ranging from mechatronics, systems engineering and artificial intelligence to medical product certification and production. This way we contribute to a better quality of life and help keep healthcare affordable.

## **DOC2U - STAND A9**

[www.doc2u.fr](http://www.doc2u.fr)

One by Doc2u is a all-in-one connected medical device dedicated to teleconsultation in general medicine. The product embeds all a general practitioner needs for a reliable remote consultation: vitals like blood pressure, heart rate, oxygen saturation and temperature, as well as otoscope and stethoscope for auscultation. We are able to integrate the device in any existing telemedicine platform seamlessly. Let's meet to talk about it.

## **DREETS - STAND B7-A8**

<https://auvergne-rhone-alpes.dreets.gouv.fr/>

In charge of the health sector for the Ministry of Industry (Direction Générale des Entreprises), we support innovation and industrial development projects led by companies in the health sector, particularly in Auvergne-Rhône-Alpes and Hauts-de-France. The «France 2030» investment plan aims to strengthen our biomedical research capacity, invest in tomorrow's healthcare fields (biotherapy and biomanufacturing of innovative therapies, digital health, emerging infectious diseases and CBRN threats, medical devices), make France the leading country in Europe for clinical trials, accelerate and simplify market access, and support the growth and industrialisation of companies in the sector.

## **EAST NETHERLANDS DEVELOPMENT AGENCY OOST NL - STAND C1-B2**

[www.oostnl.com](http://www.oostnl.com)

The East Netherlands Development Agency (Oost NL) supports you as an entrepreneur (interested) in our region. A growing number of companies and R&D organisations in the area of health and life sciences, from global pharma companies' branch offices to research-driven startups are present in the East Netherlands. Whether you're considering locating to the East of the Netherlands or have existing operations here, Oost NL assists you at every stage with free and confidential services.

## **ENSWEET - STAND F5-E6/2**

[www.ensweet.fr](http://www.ensweet.fr)

Ensweet is a care at home patient rehabilitation solution. Our aim is to enable all patients with long-term illnesses to live their life project in full physical and mental health. In France 70% of cardiac patients do not have access to rehabilitation. The solution is composed of a mobile application (connected to a heart rate sensor) and a caregiver application allowing to define adapted physical activity and therapeutic education programmes.

## **EOLANE - STAND D6**

[www.eolane.com](http://www.eolane.com)

French EMS (Electronic Manufacturer Services), éolane designs cutting-edge PCBA in small, medium and large series for 8 front-line markets: defense, industry, telecoms, rail, automotive, health, energy and aeronautics. éolane combines technological excellence, innovation strength and industrial capacity to offer tailor-made solutions.

## **EURASANTÉ - STAND F5-E6**

[www.eurasante.com](http://www.eurasante.com)

Eurasanté is a development agency dedicated to tech transfer and business development in life sciences sector in Northern France region. Our experienced project managers help researchers, start-ups and companies with their development projects. To do so, Eurasante provides many services such as real estate, fundraising, recruitment and business development. It also promotes the Eurasante Bio-business Park, which already hosts 8 hospitals, 4 universities, 8 specialised schools and more than 170 companies. It benefits from an exceptional location at the heart of Europe.

## **EUROFINS MEDICAL DEVICE TESTING FRANCE - STAND E5**

[www.eurofins.fr/pharma/accueil](http://www.eurofins.fr/pharma/accueil)

Eurofins MDT France's network of independent laboratories offers you the most appropriate testing strategy for your needs, regardless of the type of medical devices (class I, II and III) you manufacture. Whether they are invasive or non-invasive, implantable or not, single-use or reusable, the teams of our chemical and microbiological analysis laboratories offer their skills and know-how to accompany you from research and development to market launch and quality control of your medical devices.

## **EUROFINS OPTIMED - STAND B7-A8/7**

[www.eurofinsoptimed.com](http://www.eurofinsoptimed.com)

Based in Grenoble, Eurofins OPTIMED is a full-service CRO (including Site Management Organisation & Biometrics), with over 30 years of experience in clinical trials. Experts in the field of early clinical phases such as FIH/SAD/MAD/FE, DDI, Cardio Safety and Proof of concept, we have our own Clinical Pharmacology Unit (60 beds). Eurofins OPTIMED follows all international requirements to carry out clinical studies – ICH recommendation, Good Clinical Practices – and is certified ISO 9001:2000.

## **FINDMED - STAND D5**

[www.findmed.fr](http://www.findmed.fr)

FINDMED is a consortium of 18 French leading research institutions involved in healthcare at large and that have got the "Carnot" label for their ability to conduct R&D partnerships with companies. FINDMED's mission is to help French companies, in particular start-ups and SMEs, to access the expertise and the technological platforms of its members. FINDMED is therefore companies' R&D partner for their innovation projects, whether they be biotech and/or MedTech.

# Exhibitors

## FLANDERS INVESTMENT & TRADE - STAND D1

[www.flandersinvestmentandtrade.com/invest/en](http://www.flandersinvestmentandtrade.com/invest/en)

Flanders Investment & Trade is the key point of contact for international business in Flanders. We play a central role in the internationalization of the economy of Flanders, thus vigorously supporting the boundless ambitions of Flanders-based and international companies and organisations. In order to fulfil our mission, we support Flanders-based companies in their international activities and we attract foreign companies to Flanders. All companies, large or small, can call upon our expertise.

## FLUX ROBOTICS - STAND C1-B2/5

[www.fluxrobotics.nl](http://www.fluxrobotics.nl)

We produce surgical systems. These systems are user-controlled robots that assist surgeons during surgeries. The tip of the robotic arm is a magnet that positions disposable surgical tools inside the body. These tools fit through small incisions and can be maneuvered using the electromagnet's pull and push forces.

## GEODAISICS - STAND B7-A8/4

[www.geodaisics.com](http://www.geodaisics.com)

Geodaisics is a DeepTech start-up developing Artificial Intelligence-based clinical decision support systems (CDSS) for diagnostic and therapeutic in healthcare. We build CDSS upon request by Pharms and MedTech for precision medicine in all fields (neurology, hepatology, otology, oncology, biology, ...) and we ensure the implementation in clinical units.

## GREENLIGHT GURU - STAND E7

[www.greenlight.guru](http://www.greenlight.guru)

Greenlight Guru is a modern quality management software platform built exclusively for the unique needs of the medical device industry. Our platform is currently being used by innovative medical device companies in over 600 cities and 50 countries on 6 continents to bring new products to market faster while simplifying regulatory compliance and reducing risk. Device makers across the globe are replacing their outdated paper-based and general purpose legacy quality systems with Greenlight Guru. Being the only modern, industry specific, cloud-based eQMS, Greenlight Guru is easier to implement, easier to use and simply fits medical device processes better allowing companies to innovate faster and be more efficient.

## GRENOBLE-ALPES MÉTROPOLE - STAND B7-A8

[www.grenoblealpesmetropole.fr](http://www.grenoblealpesmetropole.fr)

Grenoble-Alpes Métropole is a local authority, representing 49 different municipalities (and roughly half a million inhabitants) and hosting world-renowned researchers, top universities, big, global companies and cutting edge SMEs. Grenoble-Alpes Métropole encourages this collaborative spirit and supports technology transfer and joint projects in order to contribute to the economic development of the area, in particular in healthcare sector.

## GRÉSIVAUDAN COMMUNITY OF MUNICIPALITIES - STAND B7-A8

[www.le-gresivaudan.fr](http://www.le-gresivaudan.fr)

In the heart of the Alps, the Grésivaudan community of municipalities is located in a unique environment and offers its inhabitants an exceptional living environment with numerous facilities and structures to facilitate their daily life. Home to pioneering industries, Le Grésivaudan is a land of innovation that continues to host cutting-edge industrial activities. As a real centre of economic excellence in the department of Isère, Le Grésivaudan actively supports entrepreneurship in the long term and assists its companies in preparing for the economy of tomorrow. Le Grésivaudan hosts leading medical companies and supports the Medicalps cluster.

## GROUPE ICARE - STAND C7

[www.groupeicare.com](http://www.groupeicare.com)

For more than 25 years, the Icare Group has offered services enabling its customers to be assured that the device or manufactured product placed on the market complies with regulatory and normative requirements. From concept to production control, the Icare Group guides each customer at each stage of the life of health products. Our teams guide you and share their expertise in all stages of the life cycle of health products thanks to the 5 Icare skills centers.

## HEALTH TECH ENTERPRISE - STAND E8

[www.healthtechenterprise.co.uk](http://www.healthtechenterprise.co.uk)

At Health Tech Enterprise we believe in improving healthcare through technology and innovation. We provide a full range of services to support the development and commercialisation of new healthcare solutions. We offer strategic market access and clinical insights, as well as health economics, regulatory and reimbursement advice. Clients include med-tech companies, clinicians, universities and government programmes. We help international clients to successfully enter the UK healthcare market.

## I2S – BE VISIONARY - STAND A4

[www.i2s.fr/fr/sante-bien-etre](http://www.i2s.fr/fr/sante-bien-etre)

For more than 40 years, i2S has been designing and manufacturing specialised cameras and 2D/3D integrated vision OEM systems in fields as varied as health and well-being, heritage digitisation, industry and underwater imaging. The medical activity, MedCare, has developed for 15 years specific know-how in the tailor-made design and manufacture of products for the automated analysis of specific samples - macroscopic and/or microscopic.

## ICOSA - STAND B10

[www.icosafirm.com](http://www.icosafirm.com)

ICOSA is an IP law firm. Besides the regular services of an IP law firm, the specificity of ICOSA is to design IP strategy to serve business purposes. Promoting IP activities in line with the Corporate Strategy, capturing IP value, leveraging company valuation through IP, is what we do on a daily basis. Our expertise in IP and our high scientific level are tools to promote value, partnership, development and success.

## IHU STRASBOURG - STAND D7

[www.ihu-strasbourg.eu/en](http://www.ihu-strasbourg.eu/en)

The IHU is an internationally renowned multidisciplinary center for the treatment of pathologies using image-guided surgery. It offers its services to support companies, laboratories and start-ups companies wishing to carry out preclinical evaluation of their medical devices (safety, usability, performance). The IHU works with KOLs and has an outstanding experimental platform with cutting-edge equipment (CT-scan, MRI, C-arms, endoscopy systems...). The IHU is GLP compliant (ANSM, FDA).

## INVEST IN GRENOBLE ALPES - STAND B7-A8

[www.investingrenoblealpes.com](http://www.investingrenoblealpes.com)

Invest in Grenoble Alpes is the inward investment team for Greater Grenoble. We promote the Greater Grenoble area's assets internationally and support French and foreign companies to successfully develop their business. Grenoble Alpes has top expertise in healthcare (medical technologies, biotechnologies), digital technologies (IT, micro and nanoelectronics), energy (hydrogen, smart grids), cleantechs, sport & outdoor, and mechanical industry.



# Exhibitors

## KOELIS - STAND B7-A8/14

[www.koelis.com](http://www.koelis.com)

KOELIS has assisted physicians from around the world in their routine clinical practice since 2006, providing the latest technology for personalised prostate cancer management. Based in Grenoble with a subsidiary in USA, Germany & Singapore, KOELIS has been featured in more than 80 clinical publications and has benefited to more than 350,000 patients on all continents. Focused on developing targeted and less invasive solutions, KOELIS innovates every day in collaboration with world-renown universities and hospitals to offer physicians the newest advances in imaging for delivering efficient and patient-tailored solutions.

## LAMBDA-X - STAND E9

[www.hightech.lambda-x.com](http://www.hightech.lambda-x.com)

Optical excellence, designed and built for you, designed and built for the field. Innovation is our core engine. We are your trusted partner for product life cycle management. Ensuring our customers' excellence is our mission. We achieve this with our in-depth optical expertise and by co-creating with our customers, turning concepts into reality. We supply optical engineering and OEM manufacturing services for Life Sciences and MedTech product development, IVD systems and Point-of-Need devices.

## LINKSIUM - STAND B7-A8/3

[www.linksium.fr](http://www.linksium.fr)

Linksium is the tech transfer acceleration company (SATT) of Grenoble Alpes research laboratories towards the business world and favours the creation of start-ups. It is a private company with public capital from the French government, but also from the AURA Region and Europe, and whose shareholders are BPIFrance, CEA, CNRS, UGA, Grenoble-INP, INRIA and USMB. Since 2015, with an endowment of €49M invested, Linksium has supported 211 deeptech projects and enabled the creation of +70 start-ups.

## MADELECS - STAND C5

[www.madelecs.com](http://www.madelecs.com)

MADELECS is a French company created in 2018 in Grenoble. Specialised in R&D, consulting and marketing activities of materials and devices for electrochemical sensing. MADELECS is a full partner of Zimmer and Peacock Ltd. Zimmer and Peacock (ZP) is a successful contract developer and manufacturer of electrochemical sensors and biosensors. We have both standard products and a range of services centered around sensors and biosensors.

## MATRIX REQUIREMENTS - STAND F9

[www.matrixreq.com](http://www.matrixreq.com)

Matrix Requirements is helping medical device companies to easily and efficiently manage their design and quality system. Our products, MatrixALM and MatrixQMS, make your life easier by managing your medical device requirements, specifications, risks and tests ensuring full traceability and making sure you comply with all the regulations for your quality system. Matrix Requirements GmbH is also ISO 13485 and ISO 27001 certified. Visit our website at [www.matrixreq.com](http://www.matrixreq.com) for more information.

## MEDFACT ENGINEERING GMBH - STAND A13

[www.medfact.eu](http://www.medfact.eu)

MedFact Engineering GmbH is an ISO 13485 certified and FDA registered, MDR ready medical device company with experience and resources in all phases from medical device product development, pilot processing and validation, pre-clinical and clinical trials to post market surveillance and all required regulatory competence. MedFact's scope covers areas of invasive interventional technologies in several medical disciplines. MedFact serves global players and startup companies financed by various VCs.

## MEDICALPS - STAND B7-A8

[www.medicalps.eu](http://www.medicalps.eu)

Founded in 2000, MEDICALPS is a NPO and a cluster of companies in the field of healthcare technologies. It is located in Grenoble, in the heart of the French Alps, known as one of the most inventive cities in the world and a top-notch place to innovate in the high-tech industry. MEDICALPS gathers over 120 members including leading edge start-ups, SMEs, global players, world-class research centres and universities.

## MEDIDEE SERVICES - STAND A6

[www.medidee.com](http://www.medidee.com)

Medidee is a global regulatory service provider active in the fields of Medical Devices & IVDs. Our services cover all steps of product development, from the initial project idea to certification & regulatory clearance, in order to reach the ambitious milestones required for the successful commercialisation of your products. With sites in Europe, USA, India & APAC, our multidisciplinary experts support projects from companies of different dimensions, from startups to multinational organisations.

## MEDITECH ACCESS - STAND E11

<https://mtac.iges.com>

In just a few years, our company became a major stakeholder in the market access landscape for medical devices and health technologies in French-speaking countries and more generally Europe. Our experienced team provide a wide range of market access services that aims to support you in gaining early-funding or reimbursement for your health technology, whether its a medical device, a diagnosis test, a digital solution or a drug.

## MEDUNIQ CENTER - STAND D7

[www.meduniqcenter.com](http://www.meduniqcenter.com)

MedUniq is a Center of competencies and a prototyping unit dedicated to Medical Devices (MD). Through its strong expertise in development & certification of MD, MedUniq Center supports MedTech innovators, academics, start-ups and SMEs throughout the whole development cycle of their innovative MD from the idea up to market access. Founded within a dynamic health ecosystem, it relies on a combination of in-house skills associated within an evolving and structured network of qualified partners.

## MINITUBES - STAND B7-A8/11

[www.minitubes.com](http://www.minitubes.com)

Custom high precision metal tubing and fabricated tubular components for medical applications. Over 100 alloys, Ø from 0.10 to 30 mm. Thick and thin walls, minute tolerances and smooth finishes. Products used in stents, endoscopic devices, diagnostic probes, surgical instruments, catheters, electrodes... New process developed for improved affordable medical applications like hypotubes, capillary tubing, with grades such as Co-Cr, Phynox, Elgiloy, MP35N, 35NLT, L605, Inconel 600, 625, 718...

## NEOVISION - STAND B7-A8/5

[www.neovision.fr](http://www.neovision.fr)

Neovision is a company specialised in artificial intelligence. It provides its customers with tailor-made and turnkey AI solutions through personalised support. Based in Grenoble, the company is specialised in machine learning, deep learning and image analysis applications. With hundreds of projects to its credit, Neovision is involved in various domains such as industry, digital, health, smart city, environment and energy.

# Exhibitors

## **NEXIALIST - STAND B5**

[www.nexialist.fr](http://www.nexialist.fr)

nexialist is a health product compliance expertise company. Throughout the life cycle of the product, from the idea to obsolescence through the phases of design, industrialisation and validation, we offer support and training services to Manufacturers, Distributors of Medical Devices and IVD.

Our expertise and the associated optimisation capacity are built on our Regulatory Intelligence activity.

## **OBJENIOUS BY BOUYGUES TELECOM STAND D8**

[www.objenious.com](http://www.objenious.com)

Objenious is the dedicated IoT business unit of Bouygues Telecom. The company provides all medical professionals with secured IoT solutions for their digital health projects, from telemedicine to at home caring technologies. With a diverse panel of connectivity and roaming agreements, Objenious can address all e-health specs. The cellular technologies: 4G, 5G, LTE-M, and NB-IoT, and the R-Card, include many advantages for e-health projects.

## **PLUX WIRELESS BIOSIGNALS S.A. STAND B3**

[www.pluxbiosignals.com](http://www.pluxbiosignals.com)

PLUX creates biosignal solutions that drive innovation in education, research, and healthcare. Since 2007, our goal is to facilitate access to solutions that cover the entire biosignals life cycle & drive biosignals innovation, from learning the first steps with BiTalino, research with biosignalsplux & developing your next medical device. We provide the biosignals engineering tools & services to build your biosignal prototypes, products & medical devices under ISO13485 certification.

## **PROBAYES - STAND B7-A8/10**

[www.probayes.com](http://www.probayes.com)

Since 2003, Probayes has been developing customised Artificial Intelligence solutions in collaboration with the customer business teams. A team of Data Scientists is dedicated to each expertise, Machine Learning and Deep Learning, Vision, Natural Language Processing, Operational Research.

Probayes supports its customers from the identification of use cases to the industrialisation of solutions and the training of business teams.

## **PROXIIMED - STAND B7-A8/6**

PROXIIMED's ambition is to become the European reference in the acceleration of Medtech innovations in medical imaging. The center based in Moirans (Grenoble area) will open in September 2023 proposing top technical and industrial resources along with support from high level experts at different stages (Prototyping – Industrialisation - Market access - Financing - Preclinical and clinical trials). This project is supported by CSF Santé and public and private actors of the sector, including Thales.

## **PYTHEAS TECHNOLOGY - STAND E12**

[www.pytheas-technology.com/en](http://www.pytheas-technology.com/en)

PYTHEAS Technology is a French company based in La Ciotat, specialised in the design and manufacturing of innovative piezoelectric devices.

PYTHEAS Technology uses its expertise in piezoelectricity to work on various applications including: biomedical ultrasounds, vibration damping, underwater acoustics, smart sensors, electrohydraulic, energy harvesting...

## **QOCREATORS - STAND C1-B2/2**

[www.qocreators.com](http://www.qocreators.com)

We are a Dutch company specialised in providing a complete industrial solution for innovative projects. We help companies to realise their innovations and to empower their brands.

50% of our clients are based in France; member of ADI- NA, we are also working with many incubators, clusters and design agencies all over the country; in addition to manufacturing, we do co-conception, co-development and advise engineering. We also protect your IP, and have our own assemble facility in Shanghai.

## **QSERVE CLINICAL SERVICES B.V. STAND D4**

[www.qservegroup.com](http://www.qservegroup.com)

Our mission is to support all medical device and in vitro diagnostics manufacturers with a practical approach, translating existing regulations to understandable requirements. Qserve Conseil SA was created to meet the expectations of French-speaking manufacturers and to provide them with a French-speaking team that will grow with all the skills « grown » in the Qserve group at the international level.

## **QUANTIQ.IO - STAND A15**

[www.quantiq.io](http://www.quantiq.io)

Quantiq allows to measure heart and respiratory rates, then SpO2 and blood pressure, and more, all this with a simple 20" video selfie.

Our solutions are intended for medical and social centers, remote patient monitoring solutions, teleconsultation platforms, Insurance companies, pharmaceutical companies...

Our goal is to create the next generation of teleconsultations, follow the patients with chronic diseases, and fight under-medicated areas.

## **QUINTEN MD - STAND D4**

[www.quinten-md.com](http://www.quinten-md.com)

Quinten MD is a CRO specialising in medical devices post-market surveillance. Quinten MD helps its customers to exploit the full potential of clinical data, particularly Real-World Data (RWD), to accelerate the regulatory compliance process of their products. To this end, Quinten MD has developed innovative technologies and methodologies dedicated to data exploitation and valorization, which it markets as services.

## **RAUMEDIC S.A.R.L. - STAND B7-A8/12**

[www.raumedic.com](http://www.raumedic.com)

Together with its customers, the medical technology company is breaking new ground to improve the diagnosis and treatment of diseases. In doing so, Raumedic focuses on polymer-based solutions for medical and pharmaceutical applications, as well as on products for intensive care. Raumedic has a global presence and a headcount of approximately 1,000. In its core markets of Europe and North America, the company manufactures using its own clean room production facilities.

## **RÉSEAU SATT - STAND D9**

[www.satt.fr](http://www.satt.fr)

The SATT Network brings together 13 Technology Transfer Acceleration Companies in France. Committed to economic dynamism thanks to the scientific innovations resulting from public research, SATTs provide companies with high-potential technological solutions to improve their competitiveness.

With more than 650 start-ups created, the SATTs are the leading local players in the French government's DeepTech Plan, operated by Bpifrance. They are connected on a daily basis to more than 150,000 researchers and offer privileged access to innovations from public laboratories. With their national network, they are the strategic partners of companies seeking growth through innovation.

# Exhibitors

## ROCHE DIAGNOSTICS FRANCE

### STAND B7-A8/2

[www.diagnostics.roche.com/fr/fr/home.html](http://www.diagnostics.roche.com/fr/fr/home.html)

One of french leaders in in vitro diagnostics, Roche Diagnostics France markets and distributes a complete range of innovative products and services in Medical Biology (chemistry, immunology, molecular biology, point of care testing, coagulation), Tissue Diagnostics, Diabetes Care, as well as Sequencing Solutions.

## SEGULA TECHNOLOGIES - STAND B7-A8/13

[www.segulatechnologies.com/fr](http://www.segulatechnologies.com/fr)

SEGULA Technologies is a leading engineering specialist placing innovation at the heart of its strategy. We conduct large-scale projects, ranging from studies to industrialisation and production.

For more than 10 years, SEGULA Technologies has been providing its expertise by assisting the major Life Sciences players with their industrial projects: Supporting industrial performance and regulatory compliance.

## SELENIUM MEDICAL - STAND C2

[www.selenium-medical.com](http://www.selenium-medical.com)

SELENIUM MEDICAL is an innovative contract manufacturing company, 100% dedicated to medical devices and pharmaceutical applications. Its know-how is offered to all manufacturers and subcontractors in the healthcare sector and covers today 4 areas of expertise:

- The surface treatment.
- The plastic injection and thermoforming in ISO7 environment.
- The clean room assembling / kitting / sterile packaging.
- The R&D, consulting and validation management services for its customers.

## SOLADIS - STAND D12

[www.soladis.com](http://www.soladis.com)

Soladis is a company specialised in the fields of clinical research (medical writing, regulatory, biometry, monitoring, etc.) since 1992 and multi-sources data analytics since 2000 (Bioinformatics, Biostatistics, Industrial Stat, Data Sci., etc.)

Soladis joined the EFOR Group in 2021, a company specialised in Pharma/Biotech and Medical Devices, providing consulting services in R&D, Regulatory Affaires, Quality, Manufacturing,.. to become the DATA and CLINICAL INVESTIGATION branch of the group.

## SONOCALIA - STAND C1-B2/4

Sonocalia is pre-spinout from the University of Twente focused in the treatment and monitoring of slow healing wounds.

## STIMULI TECHNOLOGY / TENSİ+ - STAND C9

[www.tensiplus.com](http://www.tensiplus.com)

Stimuli Technology has developped Tensi+, a medical device treatment for overactive bladder clinical syndrome. The technique used is based on transcutaneous electrical nerve stimulation (TENS). Studies have shown that 15%\* of the population suffers from overactive bladder, a pathology which is currently underdiagnosed. Overactive bladder affects both men and women of any age. It manifests by a frequent, sudden and uncontrollable urge to urinate, these symptoms can occur at any time day or night.

## STRYKER - STAND B7-A8/1

[www.stryker.com](http://www.stryker.com)

Tornier, a global market leader in shoulder orthopedic prostheses, acquired in 2020 by the Stryker Group, designs, manufactures, and markets orthopedic solutions for the extremities (shoulder, elbow, hand, wrist, ankle, foot). Tornier Stryker, has about 350 employees and 2000 m² of production space in Montbonnot. At the end of 2021, expansion work was started to triple its production area (7,000 m² in 2023).

## SUMMIT - STAND B6

<https://summit.sorbonne-universite.fr>

SUMMIT is a service unit of Sorbonne University which is articulated around several competences resulting from the laboratories of Sorbonne University, in fields of applications likely to interest a great number of industrialists. To achieve its objectives, SUMMIT relies on its team of engineers specialised in healthtech and mathematics.

## TECHNICAL MEDICAL CENTRE

### STAND C1-B2/3

[www.utwente.nl/en/techmed](http://www.utwente.nl/en/techmed)

The Technical Medical Centre (TechMed Centre) is a leading Innovation Hub impacting healthcare by excellent Research, Innovation and Educational programmes. It is equipped with state-of-the-art infrastructure, ranging from research labs, preclinical testbeds and simulated hospital environments. Our mission is to improve healthcare by personalised technology. The TechMed Centre boosts innovation by; connecting stakeholders, access to facilities, funds/voucher programs and by Tech Transfer.

## THIEME - STAND C6

[www.thieme-products.com](http://www.thieme-products.com)

THIEME - 50 years expertise in the design and manufacturing of custom rim parts in polyurethane. RIM process. Molding of housings, panels, enclosures and functional parts. Surface finishing and assembly of ready to use systems.

Current markets: Medical devices, analysis and laboratory equipment, etc.

## UNIVERSITÉ GRENOBLE ALPES / INSTITUT CARNOT LSI / FLORALIS - STAND B7-A8/8

[www.univ-grenoble-alpes.fr](http://www.univ-grenoble-alpes.fr)

[www.carnot-lsi.com](http://www.carnot-lsi.com)

[www.floralis.fr](http://www.floralis.fr)

Université Grenoble Alpes (UGA) is recognised for its scientific and technological excellence as well as its potential for innovation.

The LSI Carnot Institute gathers ten worldclass UGA research laboratories within the Health and Digital sectors.

As the KTO of UGA and LSI, Floralis assists you in the development of your innovation projects and in setting up partnerships with our scientific teams.

## USECONCEPT - STAND F5-E6/1

[www.useconcept.com](http://www.useconcept.com)

UseConcept is the only French company specialised in the consideration of human factors in health. We offer an ideal support to improve the usability of your Medical Devices and to help you design great user experience (UX and UI design) : usability tests, formative & summative evaluations, user interface prototyping, graphic design, expert reviews...

Our expertise allows us to meet the requirements of the EN 62366 standard related Usability Engineering for CE marking and for FDA approval.



# Exhibitors

## VALOTEC - STAND E10

[www.valotec.fr/home](http://www.valotec.fr/home)

Strategic and technical services for the development and production of active innovative devices from the idea to the commercial launch. ValoTec also provides on demand consulting and expertise services for existing devices. Since 2012, ValoTec is certified ISO 9001 (technical devices) and ISO 13485 (medical devices) for consultancy, development, manufacturing/distribution. In 2020, ValoTec reinforced its capabilities in innovation management & regulatory strategy for medical devices.

## VERNAY - STAND C1-B2/8

[www.vernay.com](http://www.vernay.com)

Backed by more than 75 years of fluid control development, Vernay is a trusted innovation partner for established and emerging medical OEMs around the world. Our elastomeric components and assemblies for flow control are driven by R&D, material science, rigorous quality standards and industry expertise; all working together to uniquely address the complex and demanding needs of the medical market.

## WAINVAM-E - STAND A11

[www.wainvam-e.com](http://www.wainvam-e.com)

WAINVAM-E is a young company developing quantum sensors based on the special optic and quantic properties of diamonds with Nitrogen Vacancy centers. Our instruments are highly sensitive, accurate and stable. They represent a new generation of diagnostic and control tools, with a wide range of applications in many fields, from non-destructive testing for the energy, aeronautics fields, to the detection and diagnostic testing for the pharmaceutical and medical fields.

## WORLD TRADE CENTER TWENTE

### STAND C1-B2

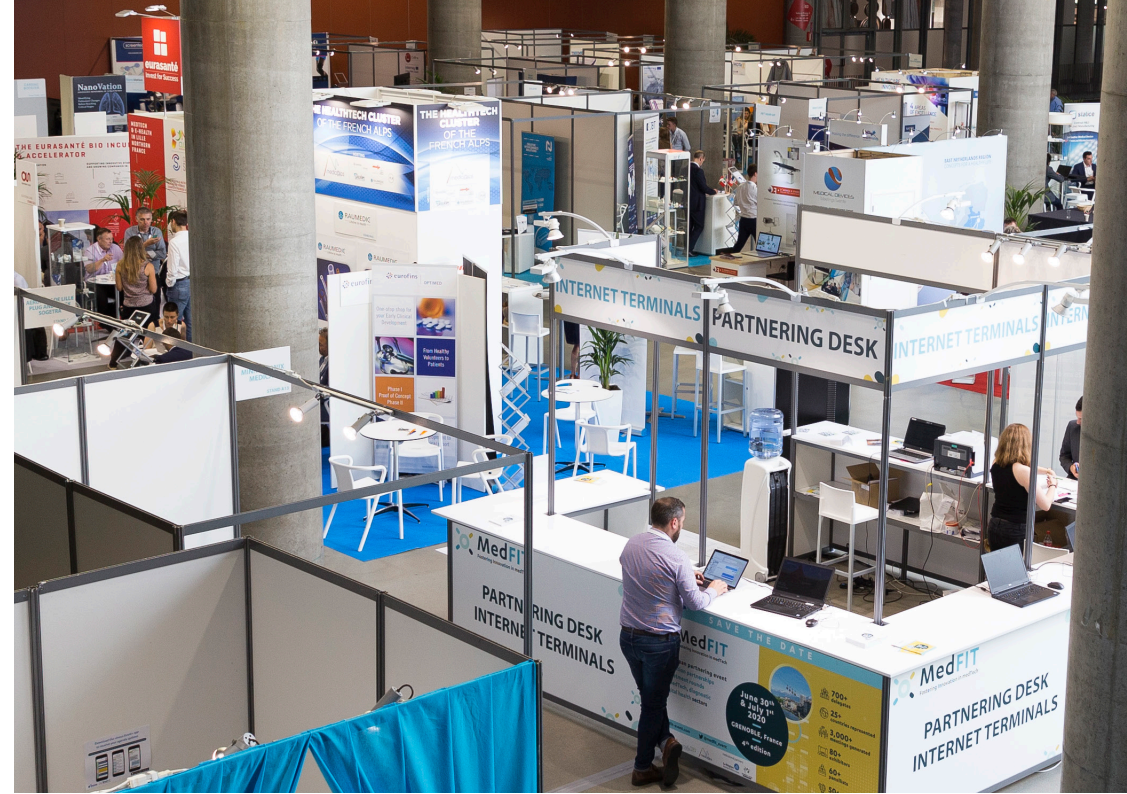
[www.wtctwente.com](http://www.wtctwente.com)

World Trade Center Twente supports the development of international trade and business opportunities in the Twente region. We offer a range of services for your business, such as trade information, partner search and trade mission. Our Expat Center assists individuals, as well as companies with highly skilled migrants and scientific researchers such as housing facilities. As foreign company you can establish your company in World Trade Center Twente using the unique soft landing program of solutions and the training of business teams.

## ZUG MEDICAL SYSTEMS - STAND E3

[www.zugmed.com](http://www.zugmed.com)

The company is in the conception, manufacturing and the marketing of medical devices that use oximetry and capnography parameters. Zug medical is also specialised in the design of patient monitoring equipment, our OEM/ODM offer which allows us to customize our products according to customer needs or to develop products entirely defined by specifications. Our products allow measurements of SpO2, ECG, NIBP (NIBP), TEMP, EtCO2, Respiration Rate.



Flexible Quality and Design Management System  
made 100% for Medical Devices Company

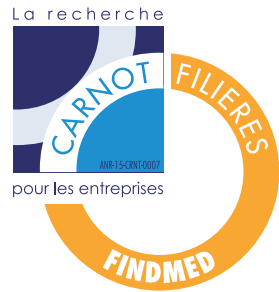
 We are also ISO 13485 and  
ISO/IEC 27001 certified



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